

#### Wine:

#### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2006. The denominator represents the total number of TEU shipped, b carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2006.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2006. Source: PIERS, January, 2006.

#### Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

#### **Container Rate:**

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: January 2006

Month\Year: 123.3 \ 123.3

	0.0	Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	58%	58%	19										
Hapag-Lloyd	16%	16%	24	\$1,250 <sup>21</sup>	\$635		6%	\$420					\$2,380
Star Shipping	10%	10%											
Hatsu Marine Ltd.	8%	8%	27										
NYK Line	6%	6%	11	\$7,450 <sup>22</sup>	\$846	\$40	6%	\$500					\$9,283
P&O Nedlloyd	2%	2%	25										

Weighted Average Container Rate \$4

\$4,207

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: January 2006

Month\Year: 8.6 \ 8.6

Wichtary Four. 0.0 vo.0		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	53%	53%	21									
NYK Line	35%	35%	28									
OOCL	12%	12%	22	\$1,650 <sup>21</sup>	\$590							\$2,240

Weighted Average Container Rate

\$2,240

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<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: January 2006

Month\Year: 16.6 \ 16.6

112011011 (1 001)		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	42%	42%	12									
MOL	30%	30%	12									
China National	12%	12%										
COSCO	6%	6%	13									
OOCL	6%	6%	21	\$960 <sup>23</sup>	\$472			·		·	·	\$1,432
Hyundai	4%	4%	10	·				·		·	·	

Weighted Average Container Rate \$

\$1,432

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Colon, Panama

Wine

Monthly Market Share For: January 2006

Month\Year: 5.0 \ 5.0		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	100%	100%										

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: January 2006

Month\Year: 2.0 \ 2.0		Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	100%	100%	15									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: January 2006

Month\Year: 30.9 \ 30.9

Wichard Car. Co.o do	.0	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	25%	25%	16									
cosco	23%	23%	16									
Yang Ming	19%	19%	16									
Hapag-Lloyd	16%	16%	16	\$3,952	\$589	\$40						\$4,581
OOCL	7%	7%	16	\$1,285 <sup>23</sup>	\$472 <sup>23</sup>							\$1,757
Maersk-SeaLand	6%	6%	24	\$9,725 <sup>22</sup>	\$590	\$40						\$10,355
MOL	3%	3%	15									

Weighted Average Container Rate \$5,167

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<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: January 2006

Month\Year: 22.0 \ 22.0

		Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	64%	64%	12	\$208 <sup>16</sup>	\$31	\$40	5%					19 KT	\$4,779
K Line	18%	18%	13										
Yang Ming	9%	9%	15										
Evergreen	9%	9%	15										

Weighted Average Container Rate \$4,779

<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Wine

Monthly Market Share For: January 2006

Month\Year: 1.0 \ 1.0

		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	100%	100%	22	\$2,100 <sup>21</sup>	\$590	\$40						\$2,730

Weighted Average Container Rate

\$2,730

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: January 2006

Month\Year: 137.4 \ 137.4

Month (1 car. 107.11	107.1	Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	42%	42%	19	\$1,250 <sup>21</sup>	\$635		6%	\$420					\$2,380
Star Shipping	36%	36%											
P&O Nedlloyd	9%	9%	22										
NYK Line	7%	7%	16	\$7,450 <sup>22</sup>	\$846	\$40	6%	\$500					\$9,283 <sup>18</sup>
Hatsu Marine Ltd.	3%	3%	31										
Lloyd Trestino	2%	2%	31			·			·			·	
Mexican Line	1%	1%	31										

Weighted Average Container Rate \$3

\$3,321

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<sup>18</sup> Rate represents a shipment from the East Coast, not the West Coast

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: January 2006

Month\Year: 7.7 \ 7.7

Wildian (1 car. 1 ii v i ii		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	50%	50%	17	\$1,880 <sup>21</sup>	\$590	\$40						\$2,510
Maersk-SeaLand	39%	39%	32	\$11,827 <sup>22</sup>	\$590	\$40 10%						\$13,640
P&O Nedlloyd	8%	8%	37	\$1,210 <sup>21</sup>	\$590	\$40 10%						\$1,961 <sup>18</sup>
OOCL	3%	3%	16									

Weighted Average Container Rate \$6,978

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<sup>18</sup> Rate represents a shipment from the East Coast, not the West Coast

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: January 2006

Month\Year: 162.0 \ 162.0

11011111   102.0	.02.0	Market	Transit					Surcha	arges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	39%	39%	9										
Hapag-Lloyd	19%	19%	9	\$193	\$31	\$40	47%					21 KT	\$6,649
OOCL	14%	14%	9	\$1,035 <sup>23</sup>	\$472								\$1,507
K Line	12%	12%	10										
Hyundai	10%	10%	10										
NYK Line	4%	4%	10	\$950 <sup>21</sup>	\$590								\$1,540
MOL	1%	1%	11										
Maersk-SeaLand	1%	1%	14	\$6,893 22	\$590	\$40	47%		·		·	·	\$10,763
P&O Nedlloyd	1%	1%	14	\$6,893 <sup>22</sup>	\$590	\$40	47%						\$10,763

Weighted Average Container Rate \$4,398

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<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: January 2006

Month\Year: 359.6 \ 359.6

Wienin (Tour. Goo.)		Market	Transit					Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	45%	45%	18										
Mexican Line	28%	28%	31										
P&O Nedlloyd	17%	17%											
NYK Line	8%	8%	13	\$7,810 <sup>22</sup>	\$846	\$40	6%	\$500					\$9,665 <sup>18</sup>
Lykes Lines	1%	1%	29	\$2,675	\$170								\$2,845
Evergreen	1%	1%	22										

Weighted Average Container Rate \$

\$8,838

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<sup>18</sup> Rate represents a shipment from the East Coast, not the West Coast

<sup>22</sup> Rate is for refrigerated shipment, not dry shipment.